

## NAIOP Chicago 36<sup>th</sup> Annual Awards for Excellence Finalists Property Management Firm of the Year

### Colliers

The Colliers office continues to provide clients in the Chicago area with turnkey services across office and industrial asset classes. Annually one of the top performing locations across the global firm, Colliers Chicago had a standout 2022-2023, adding 4,469,691 SF to its locally managed office and industrial portfolio. In the 12 months from July 1, 2022, to June 30, 2023, Colliers was awarded assignments some of the area's more notable office buildings including: 55 East Monroe (1.3 MSF), Central Park of Lisle (700,000 SF) and 30 West Monroe – The Inland Steel Building (250,000 SF). In all, Colliers added 11 new clients in 20 new assignments and 3.0 MSF of new industrial properties while property management and engineering staff grew by an additional 22 employees. The company ended the period with a total managed portfolio across both asset classes of 57,472,232 square feet. Also notable in 2022, Phil Stafford, who leads Colliers' Real Estate Management Services division in the Chicago area, was named President BOMA/Chicago.

- **Square Footage 2022:** 56,684,911
- **Square Footage 2023:** 57,472,232



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**Cushman & Wakefield**

Cushman & Wakefield is a leading property management and brokerage firm representing over 200 diversified properties in the Chicagoland. With partnership at the forefront, the Chicago teams leverages their expert local knowledge, ownership understanding, industry connections and community involvement to provide leading insight for every asset. With a strategic growth plan in place and in less than one year, the team has added over 4 million square feet of office, industrial and retail space to their portfolio. Properties include the Shops at North Bridge, the Cubes at Country Club Hills and Chicago Data Centre in Downers Grove.

- **Square Footage 2022:** 35,746,720
- **Square Footage 2023:** 40,436,882



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**Golub & Company**

Golub & Company's hands-on property management approach enables us to produce maximum revenues, reduce operating costs, deliver prudent capital improvements to enhance asset value, and engage tenants in meaningful ways. We understand that each assignment presents distinctive challenges and opportunities, which is why we focus our efforts and leverage every opportunity to achieve ownership's objectives. By adopting an Asset Management perspective, Golub & Company integrates Property Management seamlessly, resulting in heightened revenue generation, streamlined operating costs, and astute capital investments that elevate asset value, ultimately driving successful investment strategies.

- **Square Footage 2022:** 10,290,361
- **Square Footage 2023:** 11,391,474



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### Hiffman National

Hiffman National is one of the US's largest independent commercial real estate property management firms, providing institutional and private clients exceptional customized solutions for property management, project management, property accounting, lease administration, marketing, and research. The firm's comprehensive property management platform and attentive approach to service contribute to successful life-long relationships and client satisfaction. As a nationally bestowed Top Workplace, and recognized CRE award winner, Hiffman National is headquartered in suburban Chicago, with more than 250 employees nationally and an additional six hub locations and 25 satellite offices across North America.

- **Square Footage 2022:** 74,809,066
- **Square Footage 2023:** 82,135,596



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**JLL**

JLL's Property Management team was awarded notable Class A trophy buildings in Chicago this year. This past year's wins included 300 N LaSalle - 1,302,901 SF, 190 S LaSalle - 798,782 SF, 300 E Randolph - 1,625,911 SF, 2100 Norman Dr - 116,500 SF and retained Atrium Corporate Center – 483,000 SF. This brings JLL to a total of 43 managed office buildings in downtown Chicago, for a total of 36,306,947 SF in the downtown portfolio and a total of 6,282,077 SF in the Chicago Suburbs portfolio. Overall, JLL's PM grew 10,000,000 SF in Chicagoland area.

- **Square Footage 2022:** 66,629,588
- **Square Footage 2023:** 76,339,433



SEE A BRIGHTER WAY

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**Lincoln Property Company**

Lincoln Property Company was founded in 1965 and is now a full-service real estate company, providing our client base of owners and investors expertise in property management, brokerage, development, investing, advisory, construction management, engineering and all real estate consulting services. Today, Lincoln Property Company is one of the most respected and diversified service firms in the United States, employing thousands of experienced, dedicated people who work across the country as well as Mexico and Europe. LPC currently manages 335 million square feet of assets across all markets and asset types.

- **Square Footage 2022:** 14,224,949
- **Square Footage 2023:** 14,184,278

LINCOLN  
PROPERTY  
COMPANY

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### Transwestern

Transwestern is a full service services firm. We acquired MBRE in Jan, 2023 doubling our Chicago management portfolio.

- **Square Footage 2022:** 8,256,027
- **Square Footage 2023:** 19,424,628

