

**Nikki Kern**

Senior Vice President
The Telos Group, LLC

Nikki Kern joined The Telos Group, LLC in July 2018. Her current assignments include Willis Tower, Citadel Center, 1 S Wacker and 303 E Wacker. Nikki has represented a wide range of both institutional and entrepreneurial ownership groups, including 601W Properties, Beacon Properties, Blackstone, DeutscheBank, LaSalle Investment Management and Callahan Capital Properties. Prior to joining Telos, Nikki spent 12 years at JLL where she was a Top Producer on their agency leasing team. Prior to JLL, Nikki was at Trizec Properties from 2001 to 2006 where she learned early in her career how to have an ownership mindset in her approach to deals. She has represented more than 25 different downtown Chicago office buildings and has negotiated and completed transactions of every size and complexity including recent transactions with IMC Trading (104,000 sf), Invenergy (95,000 sf), Nouryon/AKZO Nobel (32,000 sf) and ViLiving (30,000 sf). In 2018, she was a finalist for the Greater Chicago Food Depository Office Leasing Representative of the year award. Nikki holds a Bachelor of Science in Finance/Real Estate from the University of Illinois.