

# NAIOP

COMMERCIAL REAL ESTATE  
DEVELOPMENT ASSOCIATION

CHICAGO CHAPTER

February 11, 2015

Governor Bruce Rauner  
Office of the Governor  
207 State House  
Springfield, IL 62706

Dear Governor Rauner,

On behalf of NAIOP Chicago, we welcome you as the 42<sup>nd</sup> Governor of the State of Illinois. Our leadership has reviewed the *Building a Better Illinois* transition report recently released by your office and we are encouraged by the tone, content, and the broad range of Illinois leaders who shared their opinions. We are confident that Illinois has begun a new era and we are reaching out to lend a hand.

NAIOP, the Commercial Real Estate Development Association, is one of the leading organizations for developers, owners and investors of office, industrial, retail and mixed-use real estate. NAIOP comprises 15,000+ members through a powerful North American network. The Chicago Chapter of NAIOP brings together representatives from the top real estate development firms in the greater Chicago region. With over 450 members, including many senior executives, the Chapter has the pulse of the industry which supports more than 56,000 jobs and \$2.6 billion in personal earnings in the State of Illinois.

Our members are experts in their field, and in real estate development throughout the region. We gladly offer our support to your Office as a resource, a sounding board, or a source for honest feedback. NAIOP Chicago, and our members, want to see a competitive and strong Illinois and will work to make that happen. NAIOP Chicago's Legislative Committee and PAC works actively with elected officials on legislative issues, furthers the industry's public policy agenda and represents a powerful voice in commercial real estate.

Please let us know how we can assist you in putting Illinois back on the right track.

Sincerely,



Dan McCarthy  
*Managing Director, JLL*  
*President, NAIOP Chicago*  
312-228-2539



Kevin Matzke  
*Managing Principal, Clarius Partners, LLC*  
*Chair, NAIOP Chicago Legislative Committee*  
312-386-7154