

IS WITHIN REACH

NAIOP IS THE PREMIER ASSOCIATION FOR INVESTORS, DEVELOPERS AND OWNERS OF COMMERCIAL REAL ESTATE. WHETHER YOU'RE AN INDUSTRY LEADER, A YOUNG PROFESSIONAL, OR SOMEWHERE IN BETWEEN, OUR PROGRAMS, EVENTS AND CONFERENCES WILL CONNECT YOU TO THE PEOPLE AND OPPORTUNITIES *YOU NEED*.

FROM YOUR BACKYARD, TO THE REST OF NORTH AMERICA

As a part of NAIOP's extensive chapter network, you're granted instant access to local market insights, as well as events, educational programs and a multitude of opportunities to get and stay involved.

CONNECT WITH THE INDUSTRY'S BEST

One of our most popular programs, NAIOP's National Forums are special interest groups that connect you to other members who share your specialty, interest or career goals—offering opportunities to share thought leadership and exchange best practices.

NETWORK WITH MORE THAN 16,000 INDUSTRY PROFESSIONALS

Members value our online membership directory, a fully searchable database allowing you to connect with other NAIOP members and extend your professional reach.

THE LEARNING NEVER STOPS

NAIOP's comprehensive slate of conferences, courses, certificate programs and continuing education classes makes it easy to stay on the cutting edge. Count on our scalable education opportunities, both on-demand and in-person, to carry you through every step of your career.

**AT NAIOP, WE'RE NOT JUST EMPOWERING OUR MEMBERS AS THEY BUILD THEIR BUSINESSES—
WE'RE SHAPING THE FUTURE OF COMMERCIAL REAL ESTATE.**

JOIN THE JOURNEY

NAIOP: WE ARE COMMERCIAL REAL ESTATE

HELP US WRITE THE FUTURE

JOIN THE JOURNEY
AND DOWNLOAD OUR APP AT: NAIOP.ORG/JOINTHEJOURNEY

NAIOP
COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION

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FIND A LOCAL CHAPTER AT naiop.org/chapters



NAIOP
COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION

NAIOP.ORG

THE FUTURE

OF COMMERCIAL REAL ESTATE

STARTS HERE

MOVERS AND SHAKERS WANTED

At NAIOP, we empower our members to make connections that further their careers and their businesses. For commercial real estate professionals — no matter their focus or location — there's no stronger association.

- Share best practices across traditional product types of industrial, retail and office, plus some niche products too, like medical office, hotel, student and senior housing and more.
- Multiple ways to network—both off and online.
- Six annual North American conferences.
- Programs for every step of your career, from the Developing Leaders program for young professionals, to the National Forums, where both senior members and Developing Leaders have the opportunity to trade best practices and ideas with their peers.
- Searchable online database containing networking information for more than 16,000 members.

LOCAL CONNECTION. NORTH AMERICAN REACH.

As the only commercial real estate association with a network of chapters across the continent, NAIOP offers our members the unique opportunity to engage, connect and learn—both locally and throughout North America.

- 51 chapters across North America, connecting more than 16,000 members.
- Local chapters offer leadership opportunities and committees that organize events and spearhead legislative actions on the regional level, including state capital visits and community involvement.
- Network with the players in your area with events like property tours, chapter meetings and social events.
- Corporate leadership opportunities, committees, conferences and the National Forums make it easy to get involved.

SHAPING COMMERCIAL REAL ESTATE

In an ever-evolving industry, NAIOP remains a steady beacon, helping our members navigate shifts in regulations, demographics and market demand.

- Our lobbying and advocacy efforts represent the interests of the commercial real estate industry—on the federal, state and provincial levels.
- We are at the forefront of industry trends, with a database of primary research offered through the NAIOP Research Foundation.
- Our members contribute significantly to the economy in every single state, bringing in jobs and capital as they shape the built environment.
- Through our Corporate office and thriving chapter network, NAIOP offers an extensive array of educational and networking events and conferences.

OUR VISION:

NAIOP is the leading organization for commercial real estate knowledge, networking and advocacy.