



Chicago Chapter
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2007 Award Winner for:

Broker Transaction of the Year - Downtown Office

(1 of 1 in this category)

Property Information

**United Airlines at 77
West Wacker**

77 West Wacker
Chicago, IL 60601

The Staubach Company was engaged in March of 2007 to assess the possibility for United Airlines to relocate its headquarters function from its campus in Elk Grove Village to downtown Chicago, giving similar consideration to competing cities where United had a significant presence, Denver and San Francisco. The Staubach Company was called upon to evaluate and negotiate market options in each of the three cities in a parallel track with municipal incentives discussions. The end result was one of the highest profile transactions completed in Chicago in 2007, a 137,000 s.f. lease at what is now the United Building at 77 West Wacker.

Transaction Value: \$75 million

Square Footage: 137,044 s.f.

Developer / Broker Information

Tenant/Buyer's

Steve Stratton

The Staubach Company

Tenant/Buyer's

Dave Matthews

The Staubach Company

Tenant/Buyer's

Hugh Murphy

The Staubach Company

Tenant/Buyer's

Molly Carroll

The Staubach Company

Landlord/Seller's

Jeff Patterson

Prime Group Realty Trust

